

October 14, 2014

To Whom It May Concern:

I wanted to provide this letter of recommendation for Think Safe, Inc., a Cedar Rapids, Iowa-based company that specializes in the Emergency Response area for safety programs.

I started working with Think Safe in 2014 after having been tasked with finding comprehensive and efficient safety solutions and service providers for the rapidly growing company, Raining Rose. I come from a background of OSHA compliance and sound safety practices.

I was introduced to Greg Stebral, National Account Manager for Think Safe at a local Safety Roundtable for safety professionals in the Corridor.

Raining Rose has been very impressed with Think Safe's attention to our company's overall workplace Emergency Response program needs, and with its comprehensive solution portfolio. They have helped us tremendously to establish very sound programs and best practices in the following areas:

- CPR & First Aid Training
- AED Training & Communication guidance
- AED Program guidance and sourcing solutions (including affordable servicing solutions)
- Integrated Training Drills for Medical or Injury Related Emergencies (after training sessions to ensure skills were learned)
- Emergency Response System assistance including Emergency Action Plan guidance (how to communicate the emergency to responders and what jobs responders should be doing)
- First Aid & Responder equipment guidance and training program integration
- Personal Protective equipment (PPE) guidance and training program integration
- Communication tools guidance (posters, reference cards, post event tools, memos or newsletters, decals, etc)

Think Safe has an integrated approach that has helped us to have better communication throughout our facility in the event of a first aid or medical emergency. Their proprietary software is also helpful in ensuring equipment or any training we have remains up to date and in compliance with OSHA needs.

They have provided excellent training (in-person, online, blended approaches) and leave behind resources or tools/equipment that helps regularly refresh our employees and that also provide real time assistance during emergencies. The employee feedback we received from our responder team was overwhelmingly positive; they found the training to be interactive and from knowledgeable trainers. Their training equipment was state-of the art and improved confidence levels of our responder team. The training material was

useful and very appropriate, and even customized to special needs for our company's environment, and to address key risks and injuries or concerns at our facility.

I would highly recommend Think Safe for any AED, CPR, First Aid, BloodBorne Pathogens and other Emergency Response or training-related areas of your company. They have been a high-value solutions provider and they have even helped us save money in our programs with their technology solutions and state-of-the-art technology offerings.

If you have any questions, feel free to contact me at (319) 362-8101.

Regards,

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